



JOIN OUR TEAM

Project Development – Land Acquisition

Full time

Remote, Germany





About ENRAIL

ENRAIL is a developer realising the full potential of renewable energy to transition to green, carbon-free mobility. Our particular focus is on railway infrastructure.

With our know-how across the entire project cycle, we develop, finance, build and operate wind and solar farms and invest in the deployment of related new technologies, such as storage and charging solutions.

Our long-standing expertise enables us to develop projects quickly, cost-effectively and with low emissions. Here, our team is the key to our success. Together, we want to continue to contribute to enabling a green, sustainable mobility.

Our team is now looking for a **Project Developer – Land Acquisition** to join us. We place great value on equal opportunities and diversity, and welcome all applicants.

Your main tasks

- Independently driving project development up to the stage of construction, with support from the technical and legal team
- Identification and evaluation of suitable sites for photovoltaic, wind and hybrid projects with a focus on railway infrastructure
- Independent research of land owners as well as establishing and maintaining contacts
- Target-oriented approach and coordination with land tenants, agricultural cooperatives as well as municipalities and federal states
- Independent negotiation and conclusion of land and cooperation agreements
- Coordination of contractual partners throughout the entire project development cycle up to construction
- Representation of the company in associations and at trade fair events



Your profile

- Completed commercial or technical training / school-leaving qualification (HTL, HAK or Gymnasium)
- Of advantage, but optional: Degree in economics or similar (FH or university) or professional experience in the field of field service/sales
- Languages: German and English fluently
- Independent and goal-oriented way of working, structured and networked thinking
- Excellent PowerPoint and Excel skills
- Open personality and not shy about contacting people by phone
- Strong communication skills in dealing with stakeholders as well as negotiation skills, assertiveness and a confident manner
- Personal interest in renewable energies
- Flexibility and willingness to travel within Germany and Austria
- Driving licence (class B)

Our offer

- Flexible location and working hours
- Collaboration in a young, dynamic, growing team
- Active participation in shaping the mobility and energy transition with the goal of carbon-free mobility
- Respectful interaction in a positive working atmosphere
- Opportunity for development and independence in thematic areas
- Flat company hierarchy with an agile way of working, autonomy and empowerment
- Attractive salary above the collective agreement, in line with your experience and qualifications

Please send your CV and cover letter to office@enrail.eu.

We look forward to hearing from you!





Join us!

Growth opportunities at ENRAIL



Purpose & Impact



Early involvement in projects



Fair salary above KV-level



Teambuilding events



Work laptop



Work from home & flexibel working hours



Training & mentoring



Actively shape your role